

Message Text

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E.O. 11652: N/A

TAGS: ETRD, CH, US

SUBJECT: PROPOSED VISIT TO US BY PRC LIGHT INDUSTRY
DELEGATION

1. LAST WEEK, PRCLO INFORMED THE NATIONAL COUNCIL FOR
US-CHINA TRADE (NCUSCT) OF THE INTEREST OF THE ARTS AND
HANDICRAFTS DIVISION OF THE CHINA NATIONAL LIGHT INDUSTRIAL
PRODUCTS IMPORT AND EXPORT CORPORATION IN VISITING THE US
IN EARLY SEPTEMBER FOR A STAY OF APPROXIMATELY SEVEN WEEKS
ON A MARKET SURVEY MISSION. PRCLO OFFICIALS AVERRED THAT
SINCE THE NCUSCT WOULD BE FULLY OCCUPIED WITH THE CCPIT
VISIT DURING THIS TIME PERIOD, THEY, PRCLO, WOULD ARRANGE
ITINERARY, INCLUDING CONTACTING THE US FIRMS. PRCLO RE-
QUESTED ONLY THAT NCUSCT ISSUE A FORMAL INVITATION--
FOLLOWING UP ON PREVIOUS INFORMAL INVITATIONS NCUSCT HAS
ISSUED TO ALL TRADING CORPORATIONS--TO THE GROUP.

2. AFTER CONSIDERABLE INTERNAL DISCUSSION, FURTHER CON-
TACT WITH PRCLO, AND CONSULTATION WITH DEPARTMENT, NCUSCT
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DECIDED TO RESPOND DIRECTLY TO LIGHT INDUSTRY ALONG

FOLLOWING LINES, AND A CABLE WAS SENT ON JULY 23 TO THIS EFFECT:

-- NCUSCT WELCOMES A VISIT BY A GROUP OF UP TO SEVEN MEMBERS ARRIVING ON OR AFTER SEPTEMBER 13, FOR A STAY OF UP TO FIVE WEEKS. (COMMENT: NCUSCT ORIGINALLY PROPOSED SEPTEMBER 20 BY WHICH TIME CCPIT VISIT WILL BE ALMOST COMPLETED; PRCLO SUGGESTED SEPTEMBER 9, NCUSCT COUNTERPROPOSED SEPTEMBER 13.)

-- "WE WILL DEVELOP IN COOPERATION WITH YOUR LIAISON OFFICE A PROPOSED LIST OF CITIES AND CUSTOMERS FOR YOU TO VISIT AND THIS WILL BE DISCUSSED WITH YOUR DELEGATION UPON ARRIVAL;"

-- AN NCUSCT STAFF MEMBER WILL ACCOMPANY THE DELEGATION IN THE US;

-- "IF THESE TERMS ARE ACCEPTABLE TO YOU, PLEASE CABLE YOUR APPROVAL TOGETHER ON THE PROPOSED DATE AND PORT OF ARRIVAL AS WELL AS YOUR FURTHER SUGGESTIONS AS TO CITIES AND COMPANIES YOU WISH TO VISIT. WE WILL THEN PROMPTLY CABLE OUR FORMAL INVITATION;"

-- IF PROPOSED DATES ARE INCONVENIENT, WE WILL GLADLY CONSIDER LATER DATES".

4. ON JULY 24, AFTER FURTHER CONVERSATIONS WITH PRCLO COMMERCIAL COUNSELOR CHANG TSIEN-HUA, NCUSCT SENT ANOTHER CABLE EXTENDING FORMAL INVITATION AND, REFERRING TO THE DISCUSSIONS WITH PRCLO, STATING "WE UNDERSTAND ALL CONDITIONS OF OUR PRIOR CABLE ARE ACCEPTABLE." INGERSOLL

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